# ANASTASIIA HIRNA

# SOCIAL MEDIA MANAGER

### **MY PORTFOLIO**

#### CONTACT

804-592-7780

anastasiiahirna@gmail.com

Anastasiia Hirna

Richmond, VA

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#### SKILLS

Content Creation
Strategy development
Paid Advertising
Photo/Video editing
Copywriting
Email Marketing
Market analytics
Collaboration

# TOOLS

Figma Canva

Slack

Google analytics

Google Search Console

Notion

DaVinci Resolve

# EDUCATION

IT STEP LVIV October 2021- May 2023 Graphic Design Degree

SOCIAL MEDIA MARKETING COURSE September 2021 - April 2022

**GEORGE MASON UNIVERSITY Expected May 2028**Marketing Major

#### LANGUAGES

English (Advanced)

Ukrainian (Advanced)

Russian (Advanced)

#### **Summary:**

Experienced social media marketing professional with a solid three-year track record working across diverse industries. Skilled in strategy development, team leadership, and content creation, with advanced photo and video editing abilities. Committed to driving success for innovative companies.

#### WORK EXPERIENCE

#### **Avalon**

#### Marketing Manager

April 2022- April 2024

- Conducted a detailed analysis of all social media platforms, resulting in a complete overhaul of the platforms' style and brand positioning.
- Website optimization increased organic traffic by 60% in the first month, improved search engine rankings, and reduced advertising expenses on other social media networks.
- Implemented email marketing to collect customer data and sent updates on new projects, promotions, and special offers.
- Established an expert YouTube channel featuring content tailored for potential clients, providing deeper audience engagement and brand exposure.

# **Emily Resort Lviv**

#### Social Media Manager

November 2022-March 2023

- Launched a promotional campaign for the winter season, resulting in daily ticket sales exceeding targets by 120%.
- Successfully managed a team of 8 individuals throughout the winter season, utilizing strategic planning and specific task allocation for improved efficiency and communication.
- Created a series of unique winter video content that attracted a larger audience and increased ticket sales by 35% within the first month.

### **Epic.lviv**

#### Social Media Manager

May 2021-March 2023

- Developed and implemented a comprehensive social media promotion strategy, resulting in a +160% increase in new subscribers and an 80% page reach growth over 8 months of collaboration with the client.
- Created a unique style and tone of voice that organically captured the audience's attention and facilitated the establishment of the institution within a relatively short period.
- Achieved rapid audience growth through vibrant and unique content, leading to a 45% reduction in advertising expenditure.
- Collaborated with influencers and local opinion leaders, whose endorsements and recommendations enhanced brand trust and increased venue visitation.